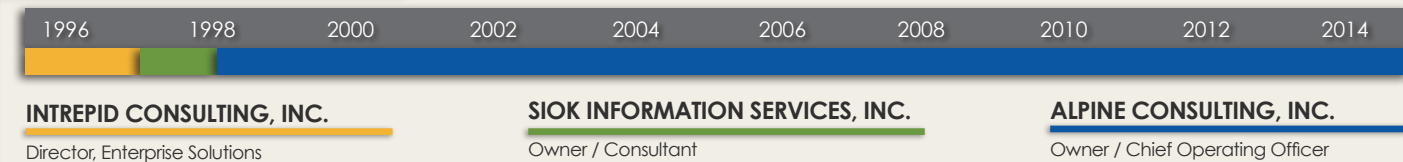


## CAREER AT A GLANCE



## Looking For...

**Role:** Chief Information Officer, Chief Operating Officer

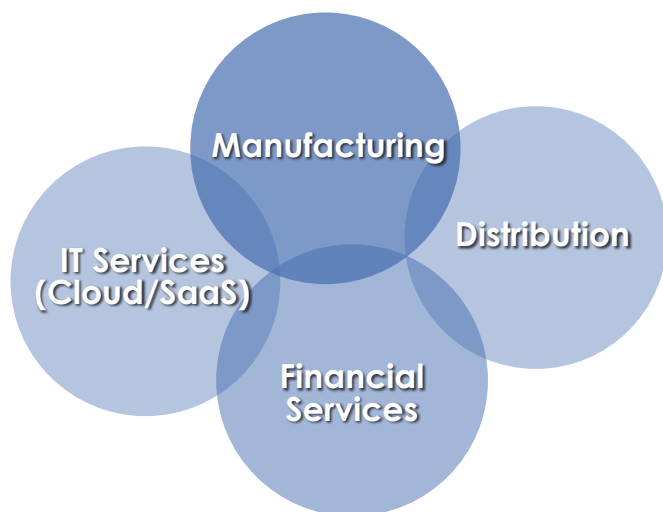
**Niches:** Manufacturing, Financial Services, IT Services

## My Strengths...

- I am a **TECHNOLOGY EXECUTIVE/ COO** successful in delivering imaginative IT strategic plans coupled with effective implementation of those plans to achieve business goals and objectives.
- Adept at interacting comfortably both, at the technical level, as well as the C-level.
- Ability to think strategically, balanced with a healthy dose of reality.
- Skilled at driving results by building successful IT infrastructures coupled with strong financial management, sales support, contract negotiations and recruiting and training skills.
- Experienced and knowledgeable at many vertically focused organizations as part of a fruitful consulting career.

**Honest • Dedicated • Committed • Reliable • Passionate**

## Multi-Industry Experience



## Optimized Performance



## DYNAMIC RESULTS

**Led** organizational operations while navigating through multiple economic downturns achieving growth in revenue from the start to \$8.3M.

**Directed** all development teams effectively, while inspiring less than 10% turnover.

**Drove** an award-winning financial services project, netting Alpine more than \$3M in revenue.

**Successfully** transitioned to all cloud-based solutions, saving over \$50K in hardware spend while allowing for more flexibility and scalability.

